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News Alert

Sheena Gaynes of Bentley Systems Named to CRN's 2022 Women of the Channel List

EXTON, Pa. – May 17, 2022 – Bentley Systems, Incorporated (Nasdaq: BSY), the *infrastructure engineering software* company, today announced that [CRN](#), a brand of [The Channel Company](#), has named Sheena Gaynes, Bentley's director of business development and partnerships, iTwin platform, to its 2022 Women of the Channel list. This esteemed list honors the incredible accomplishments of female leaders in the IT channel. Those named on the annual list come from all corners of the IT channel, including vendors, distributors, and solution providers whose vision, expertise, and contributions impact the industry every day.

By bringing innovative concepts, strategic business planning, and comprehensive channel initiatives to life, these extraordinary women support partners and customers with exceptional leadership. CRN celebrates these women, who are so deserving of recognition, for their constant dedication to channel excellence.

Gaynes is recognized on the list for her work building out the Bentley iTwin platform developer ecosystem. Her expertise in establishing global partner programs and executing tactical go-to-market plans helped create the programs and processes for our partners and users to succeed. She leads a team that manages business development activities and nurtures partnerships with independent software vendors and global systems integrators, including supporting the sales organization to generate subscription revenue through engineering firms and owner-operators. Gaynes also manages accreditation programs, such as developer training, powered by iTwin validation, and promoting the adoption of the Bentley iTwin platform with academic institutions and students. Gaynes is being recognized for the fourth time on the CRN Women of the Channel list.

“Sheena has significantly contributed to the Bentley iTwin platform business by building out a framework for our developer ecosystem, creating a partner program with benefits and requirements, and recruiting and enabling partners of every size and type,” said Adam Klatzkin,

vice president of the Bentley iTwin platform. “We are extremely proud of the work Sheena has done here and are delighted that she is being recognized on the CRN 2022 Women of the Channel list.”

“We are proud to once again recognize the remarkable leaders on this year’s Women of the Channel list. Their influence, confidence, and diligence continue to significantly accelerate channel success,” said Blaine Raddon, CEO of The Channel Company. “Their accomplishments will inspire others, and we look forward to witnessing their future contributions to the channel.”

Natalie Plummer, Bentley’s director of diversity, equity, and inclusion, said, “Sheena Gaynes’ accomplishment is a testament to her hard work, but also serves as a clear example of the amazing things that can be achieved when you combine opportunity, inclusion, and preparation. This is why diversity, equity, and inclusion are critical for any and all organizations. Your next great leader is out there. Sheena sets the perfect example.”

To learn more about Sheena Gaynes, visit the CRN 2022 WOTC [page](#).

CRN’s 2022 Women of the Channel list will be featured in the June issue of CRN Magazine and online at www.CRN.com/WOTC.

[Image:](#)



Caption: Sheena Gaynes, director, business development and partnerships, iTwin platform, Bentley Systems.

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About Bentley Systems

Bentley Systems (Nasdaq: BSY) is the *infrastructure engineering software* company. We provide innovative software to advance the world’s infrastructure – sustaining both the global economy and environment. Our industry-leading software solutions are used by professionals, and organizations of every size, for the design, construction, and operations of roads and bridges,

rail and transit, water and wastewater, public works and utilities, buildings and campuses, mining, and industrial facilities. Our offerings include *MicroStation*-based applications for modeling and simulation, *ProjectWise* for project delivery, *AssetWise* for asset and network performance, Seequent's leading geoprofessional software portfolio, and the *iTwin* platform for infrastructure digital twins. Bentley Systems employs more than 4,500 colleagues and generates annual revenues of approximately \$1 billion in 186 countries.

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